

SANDI L. GENTRY

CRS, ABR, GRI
ASSOCIATE BROKER



AWARDS

LIFETIME ACHIEVEMENT RECEIVED IN 2006
HALL OF FAME
DIAMOND AWARD
TOP AGENT IN THE STATE OF MICHIGAN

Sandi Gentry, licensed in 1992 & has been with RE/MAX since 2000, has quickly risen in the ranks to become one of Michigan's Top performers. Driven and Motivated, she believes in going the extra mile for her clients and making sure to treat each client as if they were family. Not only has Sandi won numerous awards, such as, The Hall of fame, Lifetime Achievement, Diamond Level and she opened an office in Grand Haven and has put together a team who help service clients to the full capacity. She is an active volunteer for organizations like the Big Brothers Big Sisters of the Lakeshore and leads many community funded projects. To Sandi, working with people and helping them realize their dreams makes each day worthwhile.

PERSISTANCE AND PERSEVERANCE

"All of our dreams can come true if we have the courage to pursue them"
-Walt Disney

Even before I became a licensed agent, I loved working with homes and helping people. I began buying properties and fixing them up. My goal wasn't goal just to improve the home, but to improve the surrounding community. Seeing these communities transform sparked my interest in the real estate industry and I realized that I could help people find solutions to improve or enhance their living situations.

When I first started in real estate, it was a hard market where inventory was low and interest rates were high. Not only was I working on establishing my real estate career, I was also juggling a full-time job. I was very diligent and dedicated to succeed in this industry. I went door to door introducing myself and handing out my business cards in hopes of drawing in clients, gaining their trust and establishing a rapport. Before I knew it, I started receiving calls from people who needed real estate assistance!

Today, I have a office and a great team (one of my greatest accomplishments) who work with a variety of clients giving them the best service possible. Being part of a team enables us to focus on our true talents giving clients a diverse network to interact with.

I have developed a unique approach to real estate and market each home creatively, staying away from the "cookie cutter" marketing. I have chosen to work with a variety of home from first time home buyers, to high end lakefront properties keeping business consistent and diversified. It allows me to work with everybody. We treat each client as if they were out only client. It's the golden rule "*do unto other as you would like done unto you.*"

When you combine passion and hard work, I truly believe that success is the outcome. Anyone can be good at what they do, but to be great you must learn how to gain strength, courage and confidence with every experience. As I learned, even in the most difficult times, persistence and a positive attitude can make all the difference.

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